



## THE RIGHT SOLUTION FROM THE SCHOOL TO THE DISTRICT OFFICE

All schools districts in the US are faced with the challenge to retain critical day-to-day operations data. Today's schools embrace technology to improve procedures and enhance operational efficiency but are faced with the pressure to meet rising costs and shrinking budgets. One of the main goals is to retain and archive academic and business information seamlessly at the District so the schools can focus on education.

Many schools and districts have integrated Sony Advanced Intelligent Tape™ (AIT) into their IT infrastructure as an off-site disaster recovery tool, as well as a record retention solution enabling them to secure emails for compliance regulations. As a cost effective solution, AIT offers remote access and management through a web-based interface which permits the administrator to monitor, manage, and initiate diagnostics. Sony AIT products maximize your backup, disaster recovery and archival systems with industry-leading data density and reliability.\*

Sony offers a range of tape drive, autoloaders, libraries and email archiving solution with the performance, capacity and reliability you expect from a Sony solution. Since 1996, Sony has demonstrated a commitment to maintain product compatibility as the AIT lineup continues technological advancements. Many users have migrated into the AIT format with confidence knowing that AIT will match their growing business needs without the need to switch formats in the near future. Sony's AIT technological advancements have made it the top choice of many professionals. Protect your data and your organization with reliable, cost-effective Sony AIT solutions.



### Increase data security

- AIT WORM media provides non-alterable data protection which assist with regulatory compliance efforts
- LCD/Panel Lockout improves security and integrity for controlling access to data tapes\*
- Full featured Web-based remote management interface allowing the administrator to set password level security\*
- Remote offsite setup – for a controlled physical access to the unit\*



### Improve efficiency and productivity

- Minimize user intervention – remote management interface allows configuration, maintenance, monitor operation, initiate diagnostics, and update firmware\*
- Simplify and shorten backup in an usually labor intensive backup task
- Strengthen capabilities – Easy to manage & easy to recovery



### Designed for Reliability

- Up to 400,000 hrs. MTBF at 100% duty cycle
- Dual-reel cartridge provides reliable media loading and unloading
- Helical Scan recording
- Robust robotic picker on Sony automation product to ensure reliable and gentle cartridge handling

\* Features available in autoloader and library products only

For more information please contact your Education Account Manager

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## Sony AIT - Your Choice for Excellent Overall Value

- *Energy-efficient and space-saving design*
- *Flexible capacity and connectivity configurations*
- *Multi-level data security*
- *State-of-the-art drive and media technology*
- *Certified by major backup software ISVs*



For a full product listing of Sony AIT storage solutions and accessories visit [www.sony.com/AIT](http://www.sony.com/AIT)



### AIT DRIVES

(internal with multiple interfaces options or external configurations)



AIT drives are perfect for entry-level users learning fundamental backup and archival practices, or users currently performing backups or archival with other lower capacity tape products. Drives are available from 40 GB to 400 GB native (104 GB to 1.04 TB compressed\*) configurations. Choose from SCSI, SATA, USB, ATAPI interfaces.



### AIT LIBRARIES

(2U rack mount)

For greater capacity and higher performance, Sony AIT libraries offer up to 16 cartridge capacity, which means as much as 16.64TB1 of storage – and can support multiple drives for exceptionally fast data transfer rate. Libraries are available from 800 GB to 6.4 TB native (2.08 TB to 16.64 TB compressed\*) configurations.



### AIT AUTOLOADERS

(desktop or 1U rack mount)



Sony AIT autoloaders are ideal for entry-level automated backup for workgroup, department and district office environments. With 8 cartridge capacities, the Sony AIT Autoloaders are available from 400 GB to 3.2 TB native (1.04 TB to 8.32 TB compressed\*) configurations.



### INTRADYN ARCHIVING SOLUTIONS

(Email archiving solution backed up by Sony AIT)



Intradyne email archiving appliances help comply with legal and regulatory requirements for records retention while also reducing the cost and complexity of archiving email. Sony offers affordable and extremely simple to use solutions that requires minimal integration and low to nearly no disruption to existing IT infrastructure. Solutions offered from the entry-level 500 GB capacity up to a 9.6 TB capacity packages.

\* Compressed capacity using ADLC 2.6:1 compression

## Promotions:

### Education Discount Offer

Special discount available for education customers. Special 6% discount between 4/1/08 - 9/30/08 and 3% discount 10/1/08 - 3/31/09. [Contact your reseller for pricing.](#)

### Go GREEN with Sony AIT

Between April 15, 2008 – September 30, 2008 get up to \$350.00 in discount toward the purchase of a Sony AIT tape storage solution. The purchase will qualify you the option to recycle your legacy tape storage equipment at no additional charge. Sony will cover the cost of shipping and disposal through our electronic waste recycling partner.

[www.sony.com/GoGreenAIT](http://www.sony.com/GoGreenAIT)

### AIT-5 Special Bulk Packs

Between May 1, 2008 - September 30, 2008 education customers can purchase AIT-5 Special Bulk Packs

**AITi1040SBP4** - 4 internal AIT-5 drives w/ media and equipment advance exchange warranty and backup software

**AITe1040SBP4** - 4 external AIT-5 drives w/ media and equipment advance exchange warranty and backup software

Get up to 15% discount compared to purchasing 4 qty. AIT-5 drive individually. No registration required for discount.

[Contact your reseller for pricing.](#)

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