



# 2008

GENERAL SERVICES ADMIN.  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY  
SCHEDULE PRICE LIST

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**Contract Number:**

GS-35F-4259D

**Contract Period:**

August 26, 1996 – January 10, 2009

Special Item Numbers:

132-8

FSC Classes:

7025-0007, 7025-0010, 5805

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Contractor:

Sony Electronics Inc.  
Government and Contracts Administration.

1 Sony Dr.  
Park Ridge, NJ 07656

DUNS 60-947-4861

201-930-7322 phone

201-358-4332 fax

[www.sony.com/government](http://www.sony.com/government)

[government.info@am.sony.com](mailto:government.info@am.sony.com)

[www.gsaadvantage.gov](http://www.gsaadvantage.gov)

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Business Size: Large

**INFORMATION FOR ORDERING OFFICES**

**1. Geographic Scope of Contract:**

Includes the 48 contiguous states and the District of Columbia. Purchase orders which contain either an A.P.O. or F.P.O. paying office and/or ship-to location are not accepted under the scope of this contract.

**2. Contractor's Ordering Address:**

Sony Electronics Inc.  
Broadcast and Professional Company  
Government and Contracts Administration  
1 Sony Drive  
Park Ridge, New Jersey 07656

OR

Sony Electronics Inc.  
c/o Authorized Dealer

**Contractor's Payment Information:**

All payments must be made payable to and submitted as follows:

Sony Electronics Inc.  
22470 Network Place OR  
Chicago, IL 60673-2470

(Payment address will be shown on each invoice.)

Government Commercial Credit Cards will not be acceptable for payment.

account information for wire transfer payments will be shown on the invoice.

Below are the telephone number(s) that can be used by ordering agencies to obtain technical and/or ordering assistance.

Sony  
Technical Support 800-326-9551  
BBS (28.8k, N, 1, 8) 408-955-5107  
Tech Fax Back 408-955-5505

**3. Delivery Orders:**

SCHEDULE ORDERS MUST BE CONTRACT SPECIFIC. Orders issued

under this ADP Schedule Contract cannot contain both schedule and non-schedule items or services. If an agency wishes to order both schedule and non-schedule items or services, more than one order will have to be issued.

**4. Statistical Data for Government Ordering Office Completion of Standard Form 279:**

Block 9: G. Order/Modification under Federal Schedule  
Block 16: Contractor Establishment Code (DUNS): 60-947-486  
Block 30: Type of Contractor: C. Large Business  
Block 31: Woman-Owned Small Business: No  
Block 34: RESERVED  
Block 36: Contractor's Taxpayer Identification Number (TIN): 22-2878067

**4a. CAGE Code:** 4SV62

**5. FOB Point:** Destination

**6. COMMERCIAL DELIVERY SCHEDULE (MULTIPLE AWARD SCHEDULES)**

(a) TIME OF DELIVERY. The contractor shall deliver to destination within the ~~authorized dealer~~ calendar days ~~Authorized Dealer~~ receipt of order (ARO), as set forth below. Offerors shall insert in the "Time of Delivery (days ARO)" column in the Schedule of Items a definite number of calendar days within which delivery will be made. In no case shall the offered delivery time exceed the contractor's normal commercial practice.

ITEMS OR GROUPS OF ITEMS  
DELIVERY TIME  
(SIN or Nomenclature)  
(Days ARO)

132-8

(b) EXPEDITED DELIVERY TIMES. For those items that can be delivered quicker than the delivery times in paragraph (a) above, the offeror is requested to insert below a time (hours/days ARO) that delivery can be made when **expedited delivery** is requested.

ITEMS OR GROUPS OF ITEMS

EXPEDITED DELIVERY TIME  
(SIN or Nomenclature) (Hours/Days ARO)  
132-8 48 hours

(c) **OVERNIGHT AND 2-DAY DELIVERY TIMES.** Schedule customers may require overnight or 2-day delivery. The offeror is requested to annotate in its price list or by separate attachment the items that can be delivered overnight or within 2 days. Contractors offering such delivery service will be required to state in the FSS price list details concerning this service.

(d) **URGENT REQUIREMENTS.** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. Discounts:**

- a. Prompt Payment: 0% - 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: None
- e. Discount for Use of Government Commercial Credit Card: None
- f. Other: None

**8. Production Points and Statement Concerning Foreign Produced Items:**

All models on this contract are manufactured in Japan.

**9. Statement Concerning Availability of Export Packaging:**

Export packaging not available from Sony. (Only commercial packaging, packing, and marking practices will be performed by Sony.)

10. **Small Requirements:** The minimum dollar value of orders to be issued is \$100.00.

11a. **Maximum Order:** (All dollar amounts are exclusive of any discount for prompt payment.)

(a) Special Item 132-8 - Purchase of Hardware

The maximum dollar value per order will be \$500,000 for all hardware products.

11b. **Orders That Exceed the Maximum Order (I-FSS-125) (AUG 1995)**

(a) In accordance with FAR 8.404 there may be circumstances where an ordering activity finds it

advantageous to request a price reduction such as where a quantity of an individual order clearly indicates the potential for obtaining a reduced price.

To assist the customer agencies to determine when they should seek a price decrease, a level called a maximum order has been established under the contract. When an agency order exceeds this amount, it is recommended that the ordering activity contact the contractor for a reduced price.

(b) Contractor may:

(1) offer a new lower price for this requirement; (The Price Reduction Clause is not applicable to orders

placed over the Maximum Order in FAR 52.216-19.)

(2) offer the lowest price available under the contract; or

(3) decline the order; orders must be returned in accordance with FAR 52.216-19.

(c) A delivery order for quantities that exceed the Maximum Order may be placed with the contractor

selected in accordance with FAR 8.404. The order will be placed under the current contract.

(d) Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-72.

12. **FEDERAL ADP/TELECOMMUNICATION STANDARDS REQUIREMENTS:**

Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

12.1 **FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):**

ADP products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication". Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

12.2 **FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):**

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD". Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA Specification Sales Office, Room 6654, 7th and D Streets, SW, Washington, DC 20407, telephone number (202) 708-9205. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, Maryland 20899, telephone number (301) 975-2833.

13. **SECURITY REQUIREMENTS:**

In the event security requirements are necessary, the ordering activities may incorporate, in their delivery order(s), a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will be negotiated with the Schedule Contractor on an open market basis, outside the scope of the contract.

14. **CONTRACT ADMINISTRATION FOR ORDERING OFFICES:**

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.249-1, 52.249-2, and 52.249-8.

15. **GSA Advantage!** (replaces the OSS ITS On-Line Schedule System)

The GSA *Advantage!* is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule price lists

with ordering information, terms and conditions, and up-to-date pricing that will aid Schedule users in acquisitions. The *GSA Advantage!* will allow the user to:

- a. Search by Vendor's Name or Contract Number to view or download the vendor's complete GSA-approved price list with terms, conditions, and up-to-date pricing.
- b. Perform various searches across all contracts including, but not limited to:
  - (1) Manufacturer;
  - (2) Manufacturer's Part Number; and
  - (3) Product category(ies).

Agencies can browse *GSA Advantage!* by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsa.gov>.

16. **Use of Group 70 Schedules Contracts.**  
In accordance with FAR 8.404:

a. Ordering activities can place orders of \$2,500 or less with any GSA Federal Supply Schedule contractor. GSA has already determined the prices of items under these contracts to be fair and reasonable.

b. To reasonably ensure that a selection represents the best value and meets the agency's needs at the lowest overall cost, before placing an order of more than \$2,500, an ordering activity should--

(1) Consider reasonably available information about products offered under Multiple Award Schedule (MAS) contracts; this standard is met if the ordering activity does the following:

(i) Considers products and prices contained in any GSA MAS automated information system (e.g. *GSA Advantage!*); or

(ii) If automated information is not available, reviews at least three (3) price lists.

(2) In selecting the best value item at the lowest overall cost (the price of the item plus administrative costs), the

ordering activity may consider such factors as--

(i) Special features of one item not provided by comparable items which are required in effective program performance;

(ii) Trade-in considerations;

(iii) Probable life of the item selected as compared with that of a comparable item;

(iv) Warranty conditions; and

(v) Maintenance availability.

(3) Give preference to the items of small business concerns when two or more items at the same delivered price will meet an ordering activity's needs.

c. MAS contractors will not be required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order. There may be circumstances where an ordering activity finds it advantageous to request a price reduction, such as where the ordering activity finds that a schedule product is available elsewhere at a lower price, or where the quantity of an individual order clearly indicates the potential for obtaining a reduced price.

d. Ordering activities should document orders of \$2,500 or less by identifying the contractor the item was purchased from, the item purchased, and the amount paid. For orders over \$2,500, MAS ordering files should be documented in accordance with internal agency practices. Agencies are encouraged to keep documentation to a minimum.